





FORUM Think Tank Basilicata

Energie per un futuro sostenibile

4 dicembre 2020

PRESENTAZIONE DI CARLOS VOGELER





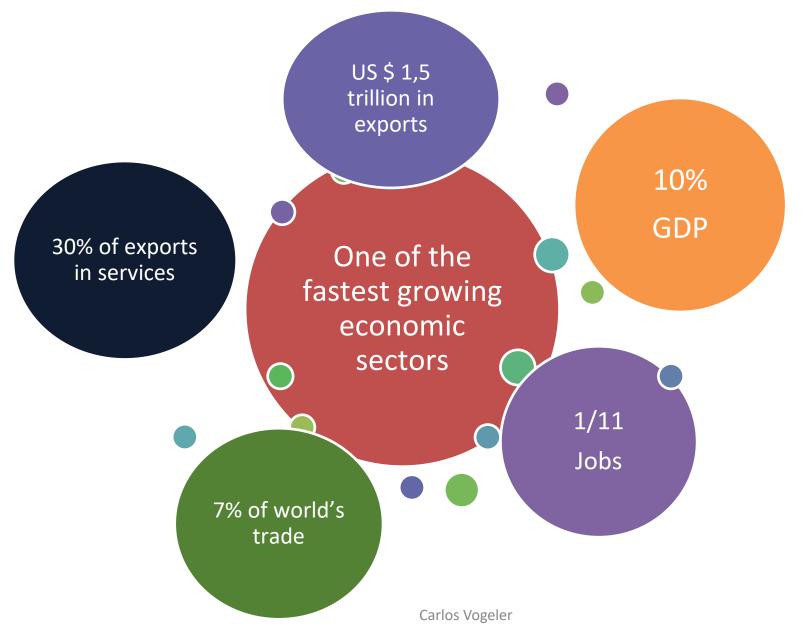
Think Tank Basilicata

Energies for a Sustainable Future

ROUNDTABLE: AGENDA FOR A MORE CONNECTED BASILICATA

Carlos Vogeler

Travel & Tourism in the world's economy



International Tourism data 2019

International arrivals

1.458 million (3% on 2018)

International receipts

1.478 million (3% on 2018)

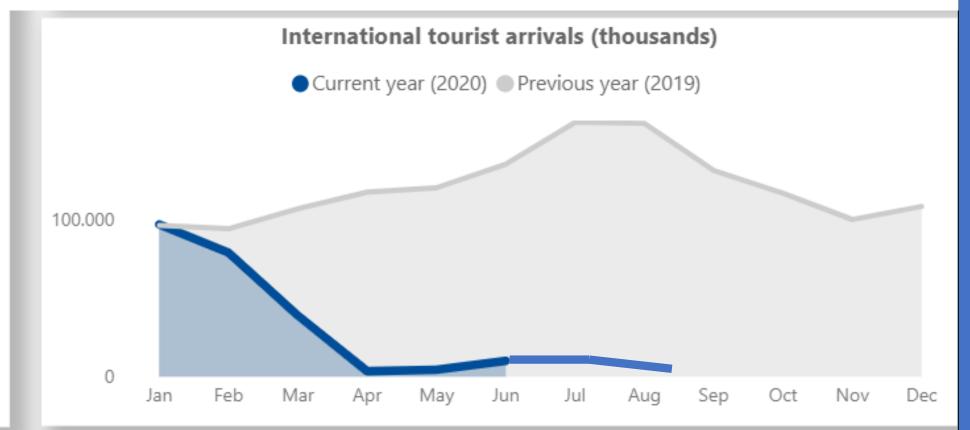
Purpose of visit

Leisure, recreation and holidays	VFR, Health, religion, other	Business & Professional	Not specified
56 %	27 %	12 %	5 %

Mode of transport

By air	By road	By water	By rail
58 %	37 %	4 %	2 %

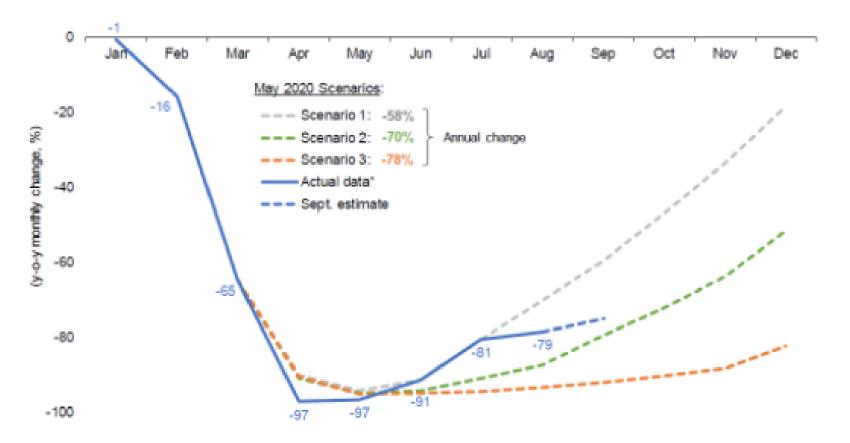
International Tourism down 70% for the first 8 months of 2020 as Restrictions on travel introduced in response to the COVID-19 pandemic impact all regions



Forward-looking scenarios depend on re-opening of borders

International tourist arrivals in 2020: three scenarios (YoY monthly change, %)

International tourist arrivals in 2020: YTD results and scenarios (y-o-y monthly change, %)



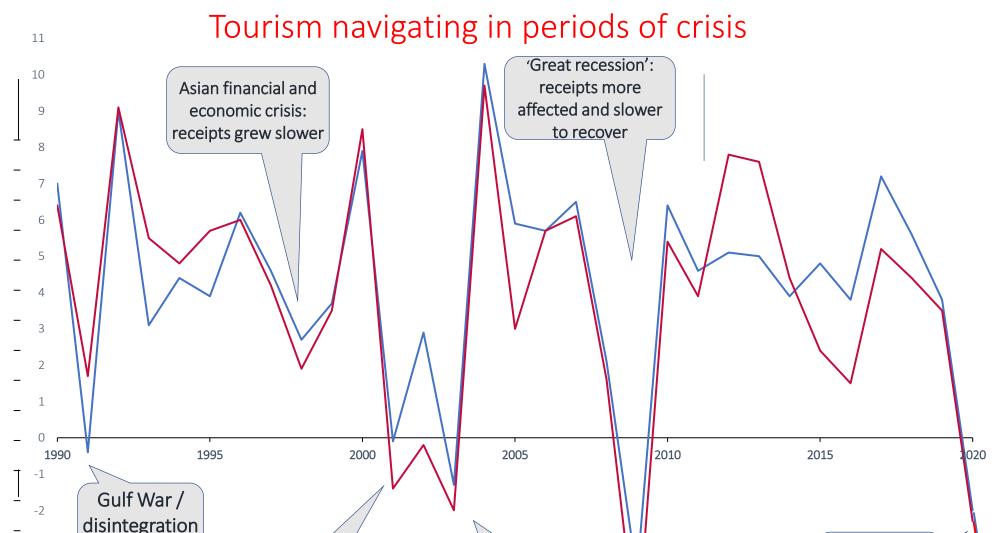
Source: World Tourism Organization (UNWTO)

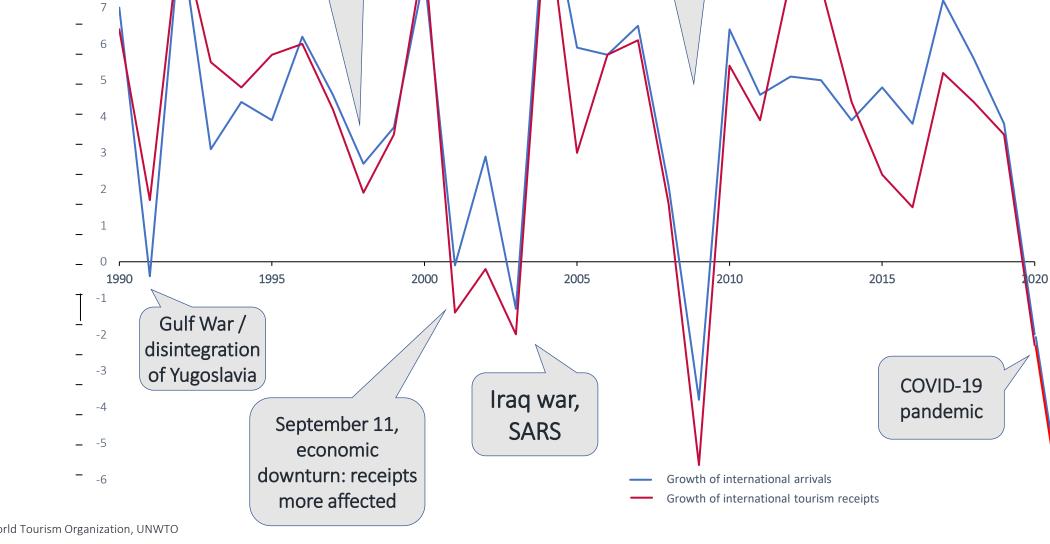
(Data collected October 2020)

Note: dotted blue line corresponds to UNWTO estimate for September 2020.

- COVID-19 represents an unprecedented global health, social and economic emergency.
- Considering that international tourist arrivals declined 81% in July and 79% in August (compared to the same months of 2019) and that recent data point to an estimated drop of 75% in September, international tourism results currently stand between Scenarios 1 and 2.
- Scenario 1 now seems unlikely despite the lifting of travel restrictions in some countries in June and July, as this was mostly limited to Europe and proved to be short-lived. In July and August several European destinations reintroduced quarantines and other measures in response to growing cases of COVID-19. By mid-October most of these restrictions had not been lifted, and major international tourist destinations in other parts of the world such as China and the United States remained closed.

^{*} Actual data through August includes estimates for countries which have not yet reported monthly results.





Economic impact of tourism

- Tourism Multiplier effect
 - Amount of money spent by a tourist as it circulates through a country's economy
 - Tourism creates jobs in the tertiary sector and also encourages growth in the primary and secondary sectors
 - Money spent in a hotel helps to create jobs directly in the hotel, but also indirectly elsewhere in the economy through the different suppliers of goods and services.
 - The hotel buys food from local farmers, who may spend some of this money on fertilizer or clothes.
 - The demand for local products increases as tourists often buy souvenirs, which increases secondary employment

Tourism multiplier effect Direct, Indirect and Induced Effects

Direct Expenditure

 Made by tourists on goods and services in hotels, restaurants, shops, other tourist facilities, and for tourism generated exports, or by tourism related investment in the area.

Indirect Expenditure

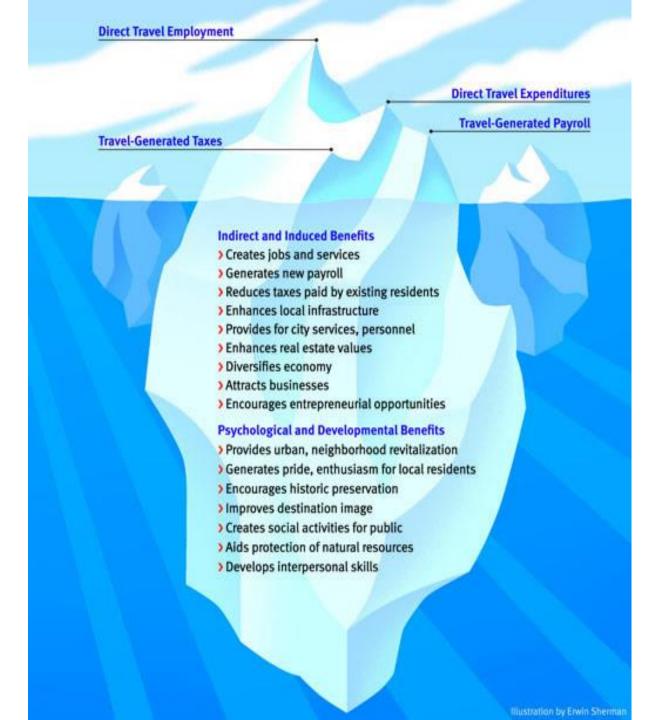
• Successive rounds of inter-business transactions which result from the direct expenditure, such as purchases of goods by hoteliers from local suppliers and purchases by local suppliers from wholesalers.

Induced Expenditure

- Increasing consumer spending resulting from the additional personal income generated by the direct expenditure:
 - e.g. hotel workers using their wages for the purchase of goods and services.

The Tourism iceberg

We can only see 20% of the impacts of tourism





Transport connectivity



Sustainability

Air connectivity is key to Tourism development (58% international tourists use air transport)



Cost of air transport strongly decreased over the years



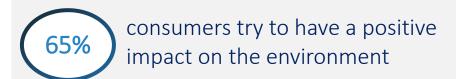
Issues to be adressed by air transport



Sustainability is now given as underlining factor for destination attractiveness

Consumers are increasingly looking for tourism destinations that are committed with sustainability

Consumers' trends





baby boomers and millennials want to have authentic holidays experiencing local culture

Travelers' trends



global travelers said they want to travel sustainably



travelers under 30 consider the ethical impact of their trips.
60% of consumers are worried about climate change

Sustainable tourism policies lead to significant socio-economic benefits, improved competitiveness and business growth

1 - More revenue and investment

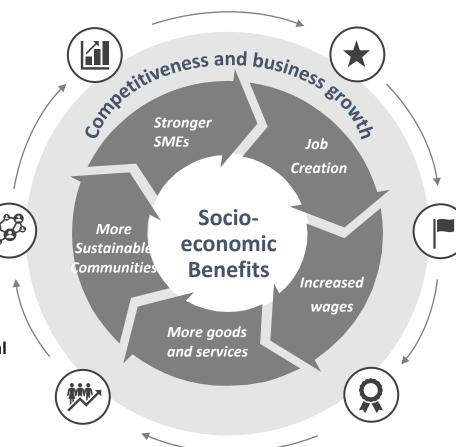
- Partnerships
- New Private-public partnership (PPP) projects
- Stronger infrastructure

6 - More providers & Better offerings

- More businesses contributing to "Clean, Green, Safe and Serene" projects
- Better linkages with other sectors: agriculture, agro-processing, and culture
- Less reliance on government employment

5 - More public buy-in on tourism potential

- More entrepreneurship and participation in the tourism industry from local community
- More SMEs



2 - More and better quality experiences

- Products better meet market needs
- Safety and security improved
- Authentic experiences in nature, culture and tradition

3 - Stronger destination brand

- Branding and promotion
- Better marketing strategies

4 - More demand and better products

- Increased presence on social media
- Improvement in social media notoriety

Think Tank Basilicata

Energies for a Sustainable Future

ROUNDTABLE: AGENDA FOR A MORE CONNECTED BASILICATA

Carlos Vogeler

