

FERROVIE DELLO STATO ITALIANE #MOVINGFORWARD

Ferrovie dello Stato Italiane (*Italian State Railways*) is a solid industrial company with financial figures that are amongst the best in Europe, which for years has been producing growing profits (772 million euros net result in 2016, up 66.4%) and confirms its position as the main industrial group by investments (5.95 billion euros) in our country. The group is now structurally and financially in a position to compete in European and global markets, in developing large infrastructure projects, in people mobility, in freight transport and logistics thanks to the professionalism and extensive technical know-how acquired over years in the main sectors of the world of transport: every day, 74,200 men and women handle over eight thousand trains in Italy and 250,000 bus/kilometres. FS Italiane transports over 750 million passengers every year, of which 288 million are by bus, and around 50 million tonnes of freight. The rail network is over 23,000 kilometres long, 1,350 of which are reserved to the *Frecciarossa* and high-speed trains.

Technological innovation, internationalisation and digitalisation form the distinctive character of the Ferrovie dello Stato Italiane Group, whose goal is to develop a large integrated collective mobility project, which can measure up to the big international players, and integrated infrastructure.

Over the past few years, FS Italiane has begun an important internationalisation policy and is turning into a large European player in integrated mobility. FS is already one of the main operators on the market: first in Italy and in Greece (with Trainose, the major railway company in the country), second in Germany where it operates with TX Logistik and Netinera in the freight and passenger business respectively. FS is also present in the UK with c2c, the most punctual operator in the country; in France, through Thello that connects Italy to France; in Holland with Qbuzz, the third operator of local public transport. The group also exports excellent Italian-made products to the Mediterranean area, to the Middle East, Latin America, the United States, India, Australia and the Balkans. The main services offered on the international market involve engineering, and technology for managing passenger transport, logistics, infrastructure and stations.

The principles of ethics and sustainability lie at the basis of the strategic choices, in the belief that only the search for a balance between economic, social and environmental aspects can bring about solid and lasting development to the company, and the country.

Trenitalia, the group's transport company, is one of the most important railway operators in Europe, and the jewel in the crown of its fleet is the *Frecciarossa* 1000 supertrain, which has decreased travel times between the most important cities in Italy. Italy's high-speed rail system, which is a world leader, has changed Italians' lifestyles and working habits. **Rete Ferroviaria Italiana**, which is tasked with managing national infrastructure, has the benefit of being able to use some of the most modern, and safest, traffic control systems. The FS Italiane Group's engineering company, **Italferr**, which managed the work for Milan's Expo 2015, and the certification firm **Italcertifer** have



strengthened their presence abroad, often beating off the competition of leading companies in the railway planning and construction sector. In January 2017, **Polo Mercitalia** was created, as a group of companies that operate in the freight and logistics business, with the aim of developing integrated transport solutions that mean that the best can be brought out of the railways. **Busitalia** is the leader in public transport road and rail/road services and currently works in Tuscany, Umbria, Veneto, Campania and – following the most recent acquisition – Holland. In April 2017 **Busitalia Simet** was created, which with the new integrated Busitalia *Fast* service propels the FS Italiane Group into the domestic and international market of medium and long-distance road passenger business. **Centostazioni** deals with redeveloping and getting the most out of average-sized stations throughout Italy. **GrandiStazioni Rail** deals with infrastructure work in stations and the services linked to them: safety, cleaning and maintenance, ticket offices for railway operators, managing car parks, office space rentals and engineering work. Finally, also part of the FS Italiane Group are **FS Sistemi Urbani** which has the role of getting the best value from the group's properties in city areas, **Fercredit** for financial services and **Ferservizi** for those who are not directly connected with railway operations.