



In collaboration with



# HIGH LEVEL DIALOGUE ON ASEAN ITALY ECONOMIC RELATIONS

## Eighth Edition

November 6, 2024 - Philippines Dusit Thani Hotel, Manila

# PRESENTATION BY MIRKO TURRINA

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Partner



With the Patronage of



Ministry of Foreign Affairs  
and International Cooperation



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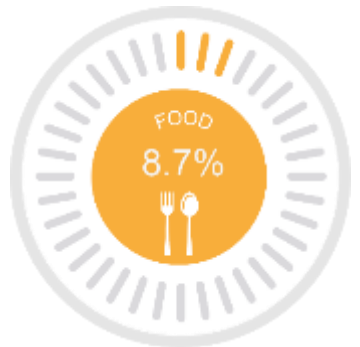
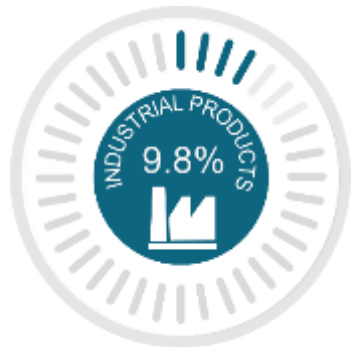
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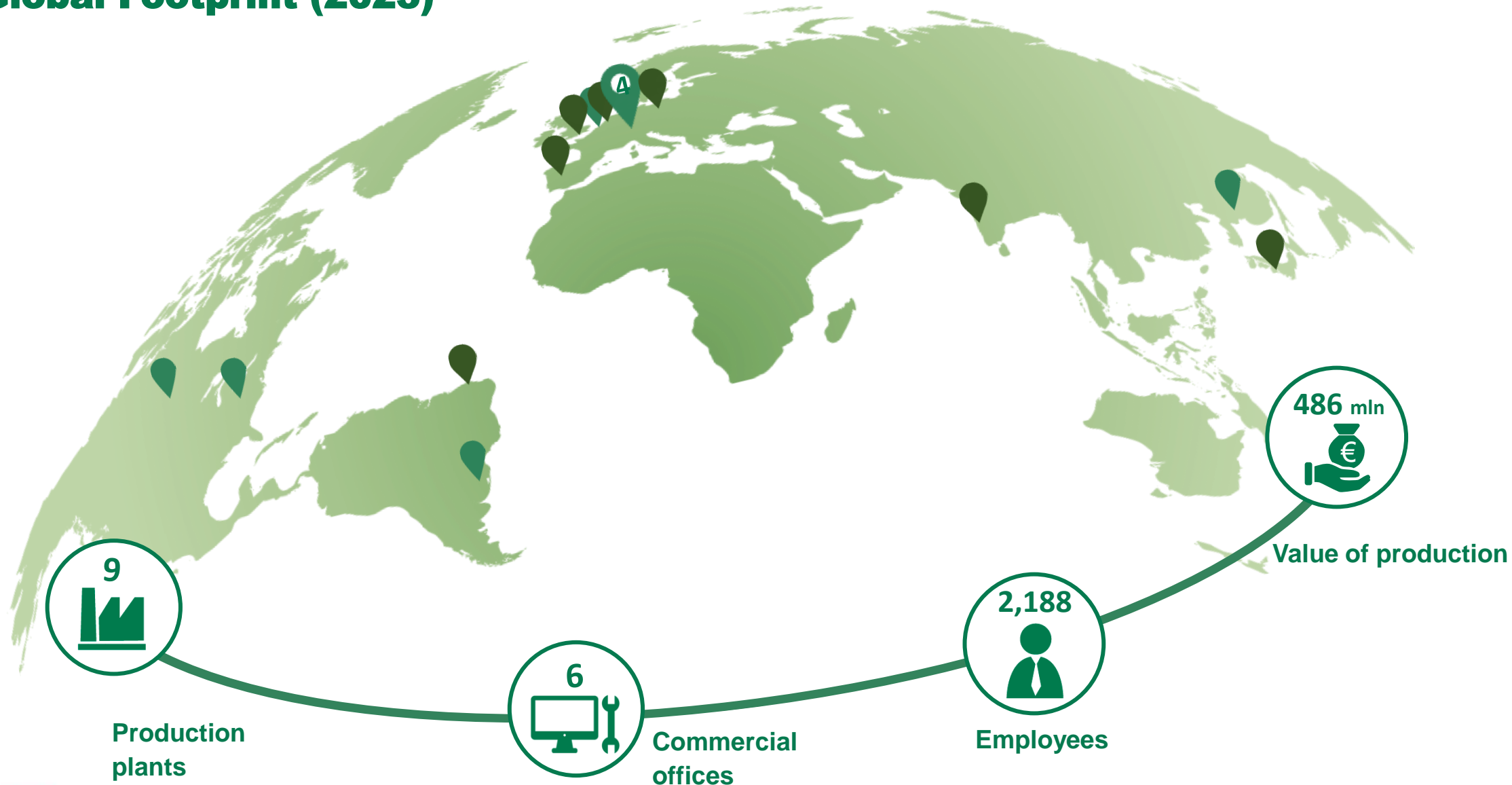
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# GOGLIO GROUP Market Segments



# GOGLIO GROUP Global Footprint (2023)



# **Sustainable Business Opportunities**

## Conversion from Rigid Packaging to Flexible

- Food Service
- Bulk Transportation



# Sustainable Business Opportunities

## Food Service

How do you pack those?



Metal Can? Glass Jar?



# Sustainable Business Opportunities

## Food Service



- ✓ 3 to 4 times less space
- ✓ Reduction in GHG
- ✓ Could be 100% recyclable materials

01

Mango puree

Customer - Brand



Metal Can



Flexible Pouch



GOGLIO.

02

Pelati + Liquid

Customer -Brand



Metal Can & Glass Jar



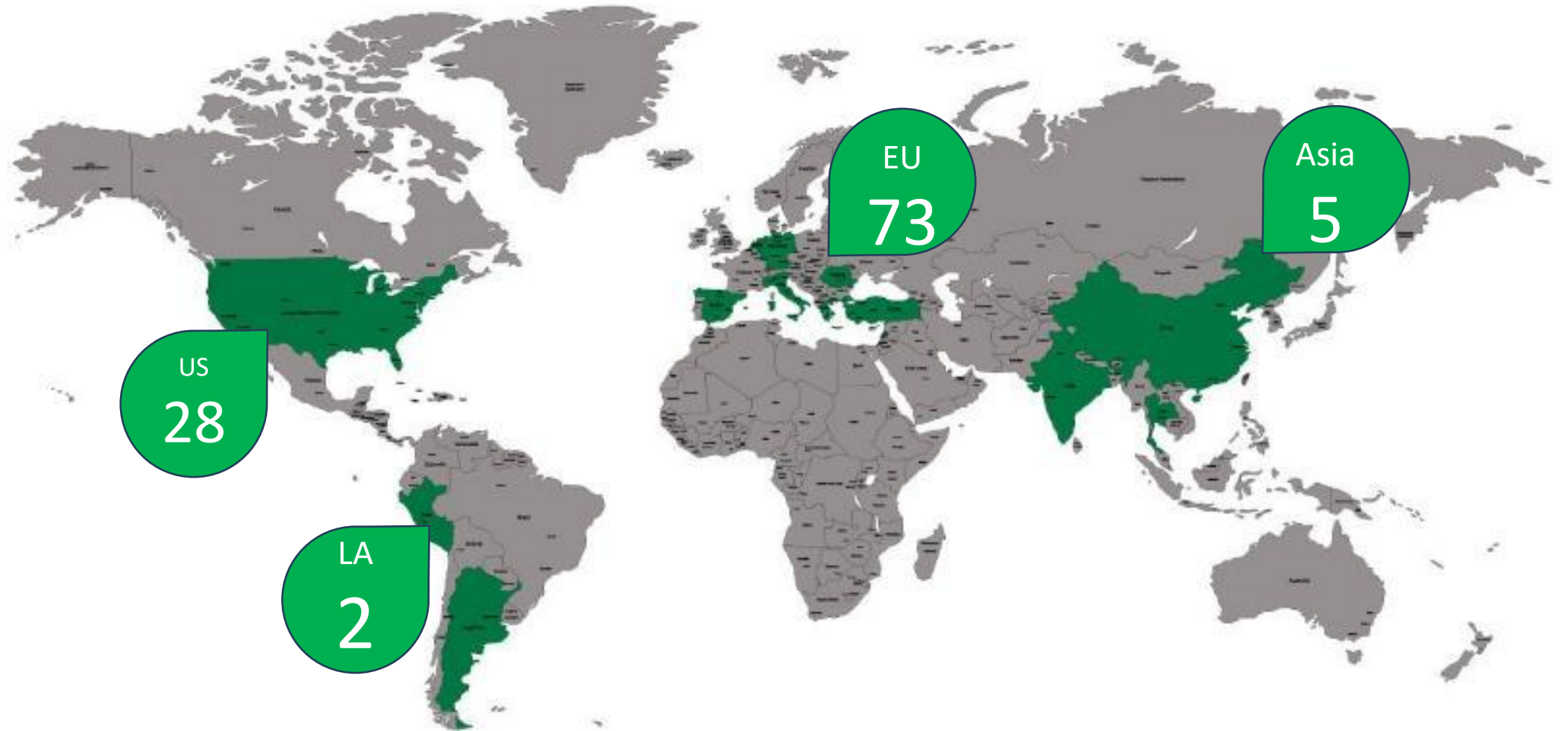
Flexible Pouch



GOGLIO.

Sustainable Business Opportunities  
**Food Service**

100+ active installations worldwide



Sustainable Business Opportunities  
**Bulk Transportation**

Extending this approach beyond Food Service ...





# Sustainable Business Opportunities

## **Bulk Transportation**



TOP-TIER EU CARMAKER



*For 10,000 tons liter of Lubricant (annual consumption)*

✓ *Savings close to € 300,000*

✓ *GHG Emission Reduction 1,900 tons*



# Sustainable Business Opportunities

## Circular Supply Chain



*Partnership  
is the key*

# Top Tier EU Carmaker Economics

FIBC x1



€ 43

VS

€120



Drum x5

€ 39



Packaging Cost



€ 78

Regulatory Impact  
on Economics

€ 5



Environmental Protection  
Cost



€ 42



EUR 13-39 each



EUR 16 – 26 each



EUR 3 - 6 each